

Acct.	2017 Actual	2018 Actual	2019 Budget	2019 Actual*	2020 Budget
INCOME					
311 Single Home Assessment	\$ 813,142.50	\$ 859,213.17	\$ 938,410.00	\$ 936,510.83	\$ 1,032,700.00
312 Townhome Assessment	\$ 27,974.00	\$ 29,465.00	\$ 31,167.85	\$ 30,949.50	\$ 32,553.00
313 Associate Memberships	\$ 1,892.00	\$ 996.00	\$ 2,107.12	\$ 1,054.00	\$ 2,200.00
318 Late Fees	\$ 3,519.91	\$ 2,906.33	\$ 3,000.00	\$ 3,080.83	\$ 3,000.00
321 Interest	\$ 46.22	\$ 44.45	\$ 35.00	\$ 41.16	\$ 35.00
331 Advertising	\$ 10,393.50	\$ 13,981.00	\$ 9,500.00	\$ 15,426.00	\$ 9,500.00
341 Pool Parties	\$ 250.00	\$ -	\$ -	\$ 337.75	\$ -
351 Transfer Fees	\$ 6,250.00	\$ 10,300.00	\$ 6,500.00	\$ 15,750.00	\$ 6,500.00
355 Association Fines	\$ 2,041.25	\$ 1,500.00	\$ 300.00	\$ 3,800.00	\$ 300.00
356 Tree Replacement Fund	\$ -	\$ -	\$ -		
361 Pool/Tennis Keys	\$ 1,520.00	\$ 1,200.00	\$ 1,000.00	\$ 1,370.00	\$ 1,000.00
365 Other Income	\$ 1,113.08	\$ 656.48	\$ 150.00	\$ 187.88	\$ 150.00
TOTAL INCOME	\$ 868,142.46	\$ 920,262.43	\$ 992,169.97	\$ 1,008,507.95	\$ 1,087,938.00

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EXPENSES					
Administrative:					
411 Salary - Business Manager	\$ 31,020.96	\$ 33,016.44	\$ 34,155.00	\$ 34,155.00	\$ 35,350.00
412 Temporary Help - Admin	\$ 5,223.25	\$ 8,878.25	\$ 7,920.00	\$ 7,645.50	\$ 7,460.00
421 Payroll Taxes (FUTA.8%/S	\$ 478.78	\$ 447.95	\$ 475.00	\$ 487.92	\$ 500.00
423 FICA - Employers Share(7.	\$ 5,182.47	\$ 5,715.86	\$ 5,700.00	\$ 6,165.38	\$ 6,400.00
431 Postage	\$ 1,164.06	\$ 1,308.85	\$ 1,482.00	\$ 781.51	\$ 1,551.00
432 Printing/Copying	\$ 2,286.92	\$ 2,397.21	\$ 3,713.00	\$ 2,661.45	\$ 2,507.00
433 Equipment Repair	\$ -	\$ -	\$ 600.00	\$ -	\$ 600.00
434 Supplies - Office	\$ 325.79	\$ 331.45	\$ 321.00	\$ 231.21	\$ 408.00
435 - Computer	\$ 1,246.39	\$ 1,488.48	\$ 1,406.00	\$ 1,691.99	\$ 1,856.00
436 Office Cleaning/Snow Shov	\$ 1,094.12	\$ 1,059.12	\$ 925.00	\$ 1,599.12	\$ 800.00
437 Mileage	\$ 248.77	\$ 273.86	\$ 260.00	\$ -	\$ 260.00
438 Membership Fees	\$ 360.00	\$ 250.00	\$ 535.00	\$ 230.00	\$ 530.00
441 Newsletter - Printing	\$ 11,082.50	\$ 11,785.65	\$ 12,178.00	\$ 11,301.42	\$ 12,000.00
442 - Delivery	\$ 2,520.00	\$ 2,520.00	\$ 2,520.00	\$ 2,520.00	\$ 2,760.00
443 - Bags	\$ 388.20	\$ 388.20	\$ 425.00	\$ 393.19	\$ 425.00
447 Annual Meeting Costs	\$ 542.11	\$ 171.62	\$ 500.00	\$ 658.52	\$ 465.00
451 Accounting - Audit	\$ 2,750.00	\$ 2,750.00	\$ 2,900.00	\$ 2,900.00	\$ 2,900.00
452 Accounting - Bookkeeper	\$ 1,920.00	\$ 1,920.00	\$ 1,920.00	\$ 1,920.00	\$ 2,100.00
455 Bank Service Charges	\$ 7.95	\$ 25.00	\$ 30.00	\$ 5.50	\$ 30.00
461 Legal	\$ 3,691.59	\$ 7,654.75	\$ 3,766.00	\$ 4,909.99	\$ 6,680.00
471 General Insurance	\$ 46,392.75	\$ 46,280.75	\$ 62,441.00	\$ 52,535.75	\$ 63,440.00
472 Workman's Compensation	\$ 1,398.00	\$ 1,475.00	\$ 1,653.00	\$ 1,123.00	\$ 1,777.00
480 Bathroom Opening-Closing	\$ 2,415.00	\$ 2,425.00	\$ 3,160.00	\$ 4,459.90	\$ 3,860.00
483 Architectural Control	\$ 1,816.34	\$ 2,426.32	\$ 2,086.00	\$ 5,134.50	\$ 4,620.00
490 Pool/Tennis Keys	\$ 425.65	\$ 251.18	\$ 400.00	\$ -	\$ 505.00
494 Miscellaneous Admin	\$ 4,114.05	\$ 862.00	\$ 400.00	\$ 1,125.83	\$ 825.00
Total Administrative	\$ 128,095.65	\$ 136,102.94	\$ 151,871.00	\$ 144,636.68	\$ 160,609.00

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Land Maintenance:					
511 Salary - Landscape	\$ 21,957.00	\$ 22,637.04	\$ 23,479.10	\$ 23,478.96	\$ 24,183.47
521 Pruning & Spraying	\$ 4,913.00	\$ 1,496.00	\$ 7,795.60	\$ 7,146.00	\$ 7,959.30
541 Land Contract	\$ 55,703.04	\$ 57,429.60	\$ 59,568.00	\$ 59,568.00	\$ 60,818.00
551 R/M - Walkways	\$ 4,335.98	\$ 10,061.08	\$ 8,909.55	\$ 10,582.85	\$ 9,596.30
552 R/M - Trees	\$ 20,954.50	\$ 23,360.00	\$ 24,488.29	\$ 25,065.00	\$ 27,002.54
553 Sprinkler Contract	\$ 14,600.00	\$ 14,600.00	\$ 15,330.00	\$ 15,328.00	\$ 15,672.93
554 R/M - Sod, RR Ties, Bench	\$ 2,565.00	\$ 16,110.50	\$ 4,397.73	\$ 5,100.00	\$ 4,490.08
555 R/M - Sprinkler	\$ 29,367.23	\$ 21,992.04	\$ 25,000.00	\$ 21,895.89	\$ 25,525.00
561 Flower Beds	\$ 5,755.00	\$ 3,320.00	\$ 6,982.15	\$ 5,970.51	\$ 7,128.62
562 Special Projects & Repairs	\$ 16,378.06	\$ 1,120.00	\$ 2,796.29	\$ 2,847.00	\$ 2,855.00
563 Tree Replacement Expensi	\$ 6,445.00	\$ 1,006.00	\$ 6,949.24	\$ 5,220.00	\$ 7,095.17
570 Fence Repairs	\$ 23,038.60	\$ 29,551.60	\$ 28,253.33	\$ 39,826.90	\$ 38,084.00
575 Miscellaneous Landscape	\$ 1,350.12	\$ 883.87	\$ 1,400.22	\$ 1,997.85	\$ 1,429.62
Total Land Maintenance	\$ 207,362.53	\$ 203,567.73	\$ 215,349.50	\$ 224,026.96	\$ 231,840.03